

# Deal Lifecycle



M&A Strategy

Portfolio Strategy

Target origination

Functional and Organizational Readiness

Deal Review

Business Planning

Synergy assessment / Deal Rationale

Integration Strategy / Day-1 Readiness

Transaction Steering / PMO

Carve-Out Concept

Deal Financing

Financial Modelling

Due Diligence

- Strategic
- Commercial
- Operational
- Financial
- Compliance
- ESG
- Tax-Legal
- IT
- Carve-Out
- HR / Pension

Negotiation and SPA Support

Valuation

Day-1 Readiness

Integration plan / 100 day Plans

Regulatory Approval

Purchase Price Allocation

Execution of Target Operating Model

Post Merger Integration

Synergy Management

Realizing Deal Value

- Strategic
- Commercial
- Operational
- Financial
- Compliance

Exit Readiness

